

# Excellence in the Southeast

February 2008

Volume 22, Issue 2

## MESSAGE FROM THE PRESIDENT

“The Southeast Region Board of Directors has begun 2008 with a big bang with spreading the AME/Lean message. Thus far the region has conducted numerous very successful workshops, with many others planned; participants have begun signing up, with 2 upcoming workshops already having maxied-out. Plan-

ning has also started for the 2009 Mini-Conference that is set to be in Charleston, SC - each member that receives this newsletter is encouraged to contact their respective board director to provide input on subject matter to be presented; the BOD has conducted a survey that will also be used to lineup the topics. A concern has surfaced that involves AME members not aware of them being a member of AME. So, I will attempt to communicate how someone becomes a member: 1) If you have attended an AME Event, Workshop or the National Conference this past October, or 2) An existing member renews their membership, then you are a member. Continuation of being a member a requires annual dues renewal. As a final note, I encourage the SE membership to become active in the region by conducting workshops at their companies and spread their best practices with others in the region. Thank you, and let's all 'Lean 'Forward'.”  
Respectfully, Dewey Smith

## SE REGION PRESIDENT

Dewey Smith

Dewey.Smith@colfaxcorp.com

## MESSAGE FROM SOUTH CAROLINA BOARD MEMBER—TONY SMITH

*S.C. Shingo Prize Annual Conference  
February 26-27, 2008*

As part of the Southeast Region's ongoing efforts to collaborate with and support other organizations promoting excellence in manufacturing, we are providing the attached flyer about this year's Lean Training and Best Practices Conference. The conference features several noted speakers and practitioners and is hosted by the South Carolina Manufacturer's Alliance. The conference will be held at the Radisson Hotel in Columbia, SC, February 25-27. See the attached PDF and visit [www.myscma.com](http://www.myscma.com) to register.

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## AME SE REGION 2008 SCHEDULE OF PROGRAMS

PROGRAM TITLE	NO. OF DAYS	DATES		LOCATION			NO. OF SPOTS
		FROM	TO	COMPANY	CITY	STATE	
Accounting for the Lean Enterprise	3	2/19/08	2/21/08	Auburn University	Alexander City	AL	30
Achieving a High Involvement, Continuous Improvement Culture To Power Lean	2	2/19/08	2/20/08	Pall Corp	Pensacola	FL	30
SMED Event	2.5	6/16/08	6/18/08	Plymouth Tube	West Monroe	LA	20
JIT Logistics	4	2/18/08	2/21/08	Toyota	Lexington	KY	30
Lean Bronze Cert Review	2	May	May	FedEx	Memphis	TN	20
Building a Dream Team for Maximum Performance	1.5	4/9/08	4/10/08	Capital One	Richmond	VA	45

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### What is AME?

**The Association for Manufacturing Excellence (AME)**, founded in 1985, is a not-for-profit organization dedicated to cultivating understanding, analysis and exchange of productivity methods and their successful application in the pursuit of excellence. We are practitioner-based, and our events and workshops focus on hands-on learning. AME publishes the award-winning Target magazine and puts on several regional and national events each year.

**THE MISSION of the ASSOCIATION FOR MANUFACTURING EXCELLENCE IS:** To inspire a commitment to global enterprise excellence through shared learning.

## **ACCOUNTING for a LEAN ENTERPRISE Alexander City, AL— February 19-21, 2008**

This three-day seminar will teach you how you can make appropriate changes in your accounting systems to support an overall transformation to a lean enterprise.

In order to assist companies align their lean production system strategies with the organization's accounting and financial strategies, ATN-Auburn University is holding an in-depth three day course on Accounting for a Lean Enterprise. This course is appropriate for accounting managers and operations managers and will help both improve their production systems and supporting accounting systems.

Seminar leader, Bruce L. Baggaley is a senior partner in BMA, Inc., specializing in the development and implementation of management processes that incorporate Lean Accounting and lean performance management systems.

## **BUILDING A DREAM TEAM FOR MAXIMUM PERFORMANCE**

**Richmond, VA—April 9-10, 2008**

Capital One, AME and Training Modernization Group have joined forces to bring you one of the most powerful, high-quality, practical learning workshops ever brought to this area. We invite you to be our guest at this coming workshop as we examine the entire People Value Stream and create a systematic process by which leaders at all levels are able to have the same visibility over their workforce as they do over materials, process, and production metrics. A process that focuses on getting the right people into the company; ensuring those people have the right skills to support production; keeping a broad enough base of trained personnel so that back up employees are available for all critical positions; ensuring leaders have employees when they need them to support the process, and creating a Team environment that is focused on Winning in the business game.

Attendees will learn through case studies and practical applications. See firsthand what Capital One is doing to attract, hire, and maintain the very best people, how they get their 1st Line Supervisors engaged in the journey; and how Capital One leadership views "Lean at the Top of the House" Take your lessons learned from the classroom to the shop floor and see them demonstrated during the tour—and then take them back to your company.

## Pioneering Approach to Workculture Change

### *The bad weather did not stop this group*

The Association of Manufacturing Excellence (AME) held a workshop called “*Pioneering Approach to Workculture Change*” led by **Dr. Sherrie Ford**, Principal, **Change Partners**, from December 13-14, 2007 at the facilities of **Medtronic** in Juncos, Puerto Rico. The event was coordinated by AME Southeast Regional Board member **Art Hau**, President of **Táino Consulting**.

The workshop was attended by both stateside participants and those from Puerto Rico.

The host site was a beautiful manufacturing facility in Juncos, Puerto Rico, where **Medtronic** manufactures cardiac rhythm devices, pain management products, pumps and infusion systems used for the treatment of diabetes and implantable devices used in the spinal medical field.

**PRiMEX** (Puerto Rico Manufacturing Extension Program) gave key support in promoting the event. **Rafael Pagan** attended the workshop representing PRiMEX. PRiMEX is a non-profit consulting group that specializes in providing cost effective technical assistance and technology transfer to small and medium sized business in Puerto Rico

Participants were able to learn a one-of-a-kind model for organizational change from culture change expert and author, Dr. Sherrie Ford.

Sherrie detailed the steps to make change stick by impacting the workculture of an organization. She included several exercises which helped understand the concepts (and were fun to do, also).

The event included a presentation by **Victor Mundo**, Master Black Belt at Medtronic who reviewed Medtronic’s continuous improvement activities.

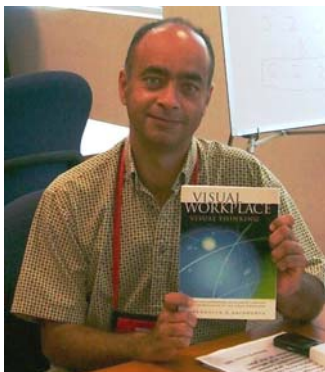
The participants also enjoyed an extensive tour of Medtronic’s Cardiac Rhythm Disease Management plant where they were able to observe many best practices.



*Participants arrange ideas using affinity groupings.*



*Art Hau presents Tania Santiago (Medtronic) with an AME plaque thanking the host site.*



*Juan J. O'Halloran (from Lutron) received a copy of Gwen Galsworth's "Visual Workplace, Visual Thinking" for his Best Practice.*



*Amarilys Crespo (from Lutron) won a T-Shirt from Taino Consulting for the most creative Lego*



## Board Member Spotlight—Ralph Tileston—South Carolina

Ralph has 25+ years experience making change happen at various management levels in the telecommunications, construction and consulting businesses. His skills are currently in use at Life Cycle Engineering in Charleston where he is responsible for project development and implementation of Reliability Excellence. In 1998, Ralph co-authored the APICS *Production and Inventory Control Handbook*, Chapter 20, *Distribution Requirements Planning*. Another notable achievement, Ralph earned the “Most Effective Turnaround of the Year Award in 2001 from the Chicago Chapter of the Turnaround Management Association. Contact Ralph at [rtileston@LCE.com](mailto:rtileston@LCE.com).

### **Achieving a High Involvement, Continuous Improvement Culture**

#### **To Power the Lean Sigma Workplace**

#### ***A Structured Approach for Building a Team-Based Workplace***

#### ***In Conjunction with Lean Implementation***

**Pensacola, FL—February 19-20, 2008**

Many organizations have long been on the Lean journey, with excellent results. But, is that enough? How do you sustain and build on these results? How do you further involve the workforce in continuous improvement to power your Lean investment to the fullest? This is the real challenge of the day.

In this “how-to”, case-based workshop, learn a structured “whole system” approach to developing a high-involvement, continuous improvement workforce, and specific strategies for implementing this approach within an already existing Lean/Sigma initiative.

#### **Workshop Presenters**

**Barry Rubin**, TeamPath, Inc., has been working with organizations to increase performance by more fully utilizing the potential of their people for over two decades.

**Michael Donovan Ph.D.**, TeamPath, Inc., has over 25 years experience as a consultant specializing in the design and implementation of high-performance organizations.



# Excellence in the Southeast

## AME SE Region

### BOARD OF DIRECTORS

**Dewey Smith** (President)

Colfax Corporation  
Richmond, VA  
804-327-5694  
E-mail: [Dewey.Smith@colfaxcorp.com](mailto:Dewey.Smith@colfaxcorp.com)

**Burgess Oliver**

TRICOR  
Brentwood, TN  
615-741-5705 x 149  
E-mail: [burgessoliver@yahoo.com](mailto:burgessoliver@yahoo.com)

**Tony Smith**

Silver Crescent Foundation  
Charleston, SC  
843-856-0176  
E-mail: [tsmith@scfusa.org](mailto:tsmith@scfusa.org)

**Gary Lambert**

Pall Life Sciences  
Pensacola, FL  
850-316-3613  
E-mail: [gary\\_lambert@pall.com](mailto:gary_lambert@pall.com)

**Bill Kraus** (VP of Programs)

Arkansas Manufacturing Solutions  
Jonesboro, AR  
870-972-3000  
E-Mail: [wkraus@astate.edu](mailto:wkraus@astate.edu)

**Glenn Marshall** (Immediate Past President)

Northrop Grumman  
Newport News, VA  
757-688-2995  
E-Mail: [Glenn.Marshall@ngc.com](mailto:Glenn.Marshall@ngc.com)

**Hank Czarnecki** (President Elect)

Alabama Technology Network  
Auburn University, AL  
334-524-2103  
E-mail: [leanhank@auburn.edu](mailto:leanhank@auburn.edu)

**Joe Barto**

Training Modernization Group  
Proquoson, VA  
757-868-3185  
E-mail: [JoeBarto3@aol.com](mailto:JoeBarto3@aol.com)

**Jim Garrick**

FedEx Corporation  
Collierville, TN  
901-263-8403  
E-mail: [jim.garrick@fedex.com](mailto:jim.garrick@fedex.com)

**Danny Jones** (VP of Communications)

The HON Company  
Cedartown, GA  
770-749-6445  
E-mail: [jonesd@honcompany.com](mailto:jonesd@honcompany.com)

**Clyde Self** (VP of Membership)

Plymouth Tube Co.  
West Monroe, LA  
318-322-9912  
E-mail: [cself@plymouth.com](mailto:cself@plymouth.com)

**Jim Price**

University of Kentucky, College of Engineering  
Lexington, KY  
859-257-6262 x 407  
E-mail: [jprice@mfg.uky.edu](mailto:jprice@mfg.uky.edu)

**Art Hau**

Taino Consulting  
Cayey, PR  
787-608-1023  
E-mail: [ahau@iname.com](mailto:ahau@iname.com)

**Ralph Tileston**

Life Cycle Engineering, Inc.  
Summerville, SC  
843-412-5396  
Email: [rtileston@LCE.com](mailto:rtileston@LCE.com)

**Robert Camp**

CH2M Hill, Industrial Services Group  
Spartanburg, SC  
864-599-4698  
E-mail: [Robert.Camp@ch2m.com](mailto:Robert.Camp@ch2m.com)

**Frances Kennedy**

Clemson University  
Clemson, SC  
864-656-4712  
Email: [fkenned@clemson.edu](mailto:fkenned@clemson.edu)

**Gregg Miner**

AAR Corp Systems  
Goldsboro, NC  
919-221-9676  
E-mail: [gregg.miner@aarcop.com](mailto:gregg.miner@aarcop.com)

### COMING IN NEXT MONTH'S ISSUE

Read about the TPM Event held  
in Arkansas in January

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More events coming to the  
Southeast Region

To sign up for AME events,  
contact AME at 224-232-5980.

To host an AME event in your  
area, contact a SE Region Di-  
rector in your state.

*Excellence in the Southeast* welcomes articles  
and success stories from your enterprise to be  
presented in this publication. Please submit in  
word document format to Sharon Halsey at  
[shalsey@scfusa.org](mailto:shalsey@scfusa.org)

For additions or corrections, please contact  
Danny Jones at [jonesd@honcompany.com](mailto:jonesd@honcompany.com)