

# Excellence in the Southeast

April 2007

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## Ralph Tileston joins AME SE Region Board of Directors.

Ralph is now representing the state of South Carolina and bringing his experience as the Account Principal for Life Cycle Engineering, Inc. to help bring seminars and workshops to the Southeast Region. Want to contact Art? He can be reached at 843-412-5396 or rtileston@LCE.com.

## MESSAGE FROM THE PRESIDENT

To the great team that comprises the Southeast Region Board of Directors I must say "Thank You" for being on this board. I must also thank Glenn Marshall for his leadership of the past year and for his continuing support and involvement in the Southeast Region. Also, there is no thanks sufficient for Sharon in all that she does to keep us all "focused and on-task", so, to Sharon, a great great Thank You.

We are all being challenged with our event attendance; we

had to cancel what has been the largest annual event due to low sign-ups and the events that have materialized thus far have seen less attendance than previously experienced. To this reality we can draw on the old cliché "When the going gets tough, the tough get going." As much as possible, we need to plan our events such as they are in the Target magazine and available to Sharon for her email. I have tried unsuccessfully to get emails of the other regions so that we could get more visibility. However, AME HQ is including region events in their bi-monthly website, but, our success is going to depend much on our "regional" visibility by each of us promoting our events internally within each of our organizations.

Congratulations go out to Danny Jones and Art Hau for their attending and representing the SE at the Lean Certification training in February.

Again, thank each of you for your support and future success as the Southeast Board of Directors.

Dewey T. Smith

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### SE REGION PRESIDENT

Dewey Smith  
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## AME SE REGION 2007 SCHEDULE OF PROGRAMS

PROGRAM TITLE	NO. OF DAYS	DATES		LOCATION			NO. OF SPOTS
		FROM	TO	COMPANY	CITY	STATE	
Accounting for Lean Enterprises	2	5/31/07	6/1//07	Madren Conference Center	Clemson	SC	
Bronze Lean Cert Review	2	7/30/07	7/31/07	Pulaski Technical College	Little Rock	AR	
SMED Event + Golf Outing	2.5	9/18/07	9/20/07	Plymoth Tube Co.	West Monroe	LA	
Kaizen Event	4.5	TBD		TBD		FL	
Visual Communications	1.5	TBD			Auburn	AL	
Training Within Industry		May		ESCO	Covington	KY	

# Excellence in the Southeast

## What is AME?

**The Association for Manufacturing Excellence (AME)**, founded in 1985, is a not-for-profit organization dedicated to cultivating understanding, analysis and exchange of productivity methods and their successful application in the pursuit of excellence. We are practitioner-based, and our events and workshops focus on hands-on learning. AME publishes the award-winning Target magazine and puts on several regional and



**THE MISSION of the ASSOCIATION FOR MANUFACTURING EXCELLENCE IS:** To inspire a commitment to global enterprise excellence through shared learning.

## Dr. Frances Kennedy brings Accounting for Lean Enterprise— Major Changes to the Accounting Paradigm to SE Region

Despite the obvious need for companies to have transparent, comprehensible information, their lean results continue to hide behind the mask of traditional accounting. Find out why standard costing and variance analysis distort the real benefits from implementing lean, waste valuable time and resources, and are unnecessary. Learn how to empower accountants with lean tools and include them as strategic partners in leaning your operations. Revitalize your accounting information with performance measures that report the real story of your lean successes, and clarify decision making where it counts with simplified, “plain English” financial statements. Lean is not just for the shop floor; accounting can and should be lean, too!

Frances Kennedy is an assistant professor at Clemson University and teaches undergraduate cost accounting and graduate controllership. Prior to teaching, Dr. Kennedy had 13 years of experience in public accounting and in industry. While at Rubbermaid, she worked as accounting manager in a manufacturing facility and as an analyst on a new product development team

### CORPORATE MEMBERSHIP

The AME Corporate Membership program applies to an individual facility with the cost of membership as indicated in the chart below. Additional savings are realized with each attendee (whether designated as a member or not) at an AME sponsored event at the member discount. This is a routine savings of \$150 per attendee per event. The individuals you designate below as members will receive Target magazine on a quarterly basis, access to the AME website ([www.ame.org](http://www.ame.org)); and all the savings mentioned above.

EMPLOYEE BASE	ANNUAL CORPORATE MEMBERSHIP DUES	# OF INDIVIDUAL MEMBERSHIPS	SAVINGS*
0 - 250	\$600	5	\$150
251 - 500	\$1,200	10	\$300
501 - 1,000	\$1,800	15	\$450
Over 1,000	\$2,400	20	\$600

Two-year memberships are also available at an additional discount.

# Excellence in the Southeast

## Board Member Spotlight—Jim Price

Jim Price gained his credentials in global logistics operations while serving for a period of over twenty years as a logistics officer and defense industrial operations commander within the US Army. During his military service, Jim commanded maintenance, supply, transportation, and defense industrial organizations within numerous nations and directed logistics operations between multiple countries during, both peace and war.

Since joining the faculty of the College of Engineering at the University of Kentucky in 2001, Jim has been instrumental in creating an effective extension focused lean transformation support program that has helped numerous companies kick-start their lean transformation journey through coaching on-site manufacturing, business process, supply chain logistics, and supply fulfillment value stream flow kaizen workshops.

### *Lean Bronze Certification Review & Exam*

**Date: July 30-31, 2007**

**Location: Pulaski Technical College  
Little Rock, AR**

The Lean Certification program, sponsored by AME, SME, and Shingo Prize, is an opportunity to incorporate significant training and development. Lean Certification will standardize practices within organizations, regardless of size or industry. Unlike other programs in the market today, Lean Certification is awarded based on experience, education, and mentoring - and it must be renewed. The Bronze level is the first, followed by Silver and Gold, on the journey to complete expertise in knowledge and implementation of Lean.

The Lean Bronze Certification review course (July 30 & 31) will explore what the certification is about, what the exam will encompass, and additional necessary steps to complete the Bronze Certification. Any and all interested individuals are encouraged to attend.

**Lean Certification provides benefits to both you and your employer.**

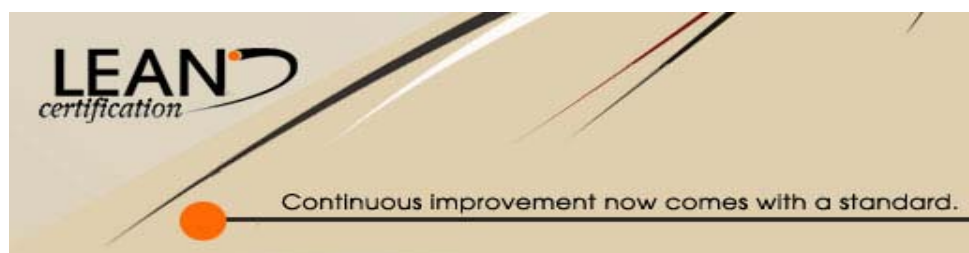
#### **Benefits to employees:**

- Provides a widely recognized and transportable lean certification credential
- Documents your knowledge and skill to show that you qualify for new roles and responsibilities
- Guides your lean journey, with each step mapped out
- Offers opportunities to obtain mentoring to help you build your lean skills
- Provides opportunities to learn through mentoring others

#### **Benefits to companies:**

- Provides a consensus-based tool for measuring proficiency of lean practitioners
- Identifies true lean experts, removing uncertainty when engaging a consultant or hiring an employee
- Helps align lean practices within the company, through supply chains and across industries
- Provides customers with confidence that the organization's continuous improvement efforts will be effective

**Study materials for the course consist of the body of knowledge listed on the SME website. ([www.sme.org/leancert](http://www.sme.org/leancert)) These materials must be purchased and read by attendees prior to attending the review course. Please bring your materials for use during the course and the open book exam.**



# Excellence in the Southeast

## AME - Southeastern Region

For additions or corrections, please contact Danny Jones at [jonesd@honcompany.com](mailto:jonesd@honcompany.com)

*Excellence in the Southeast* welcomes articles and success stories from your enterprise to be presented in this publication. Please submit in word document format to Sharon Halsey at [shalsey@scfusa.org](mailto:shalsey@scfusa.org)

## Gateway to Excellence

To sign up for AME events, contact AME at 224-232-5980.

To host an AME event in your area, contact a SE Region Director in your state.

Attend the AME National Conference in Chicago. Go to [www.ame.org](http://www.ame.org) for conference details. We look forward to seeing you there!



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